Royal Air CHARTER

REFERRAL PROGRAM

Good Company. Great Journeys.

$1,000

FLIGHT CREDIT

Know someone who'd love the freedom of private travel?

Make the introduction. When they book and complete their first trip with us, we'll put a $1,000 credit toward your next flight.

Three Simple Steps

01

Make the Introduction

Let our team know before their first flight is booked.

02

They Fly With Us

They book and complete their first trip.

03

We Say Thank You

Your $1,000 credit is ready for a future eligible flight.

Have someone in mind?

Make the introduction. We'll take it from here.

+1 (248) 886-9309

charter@royalair.com

Non-transferable · No cash value · Not retroactive · Expires 12 months after issuance · Full terms & conditions on reverse

Official Terms & Conditions

IMPORTANT: COMPANY-FLEET FLIGHTS ONLY

Both the referred customer's qualifying first flight and the referrer's credit redemption must use Royal Air Charter's company-operated fleet. Third-party and brokered flights are excluded.

1. Eligibility. The program is open to individuals age 18 or older who are legally permitted to participate. Employees, agents, and representatives of Royal Air Charter, and persons acting on their behalf, are ineligible unless expressly authorized in writing.

2. Referral submission and attribution. The referring party must be identified when the prospective customer first contacts Royal Air Charter, and in all cases before the first flight is booked. Referral information must be submitted in writing or otherwise documented by Royal Air Charter. If multiple parties claim the same referral, the earliest verifiable submission controls. Royal Air Charter's records will determine attribution.

3. New customer requirement. A qualifying referral must be a customer who has never previously purchased or completed a flight with Royal Air Charter and who is not already an active customer, open prospect, or documented sales lead in Royal Air Charter's records before the referral is received. Royal Air Charter will determine eligibility in good faith based on its records.

4. Qualifying first flight — company fleet only. The referred customer must complete and pay in full for their first qualifying flight operated by Royal Air Charter using an aircraft in Royal Air Charter's company-operated fleet (a "Company-Fleet Flight"). A Company-Fleet Flight does not include any flight operated by a third-party air carrier or aircraft sourced, arranged, or provided through Royal Air Charter's brokerage services, even if booked or coordinated by Royal Air Charter. Cancelled, refunded, unpaid, or uncompleted flights do not qualify. The $1,000 referral credit will be issued to the referrer after verification and payment reconciliation, within a reasonable administrative period. Only one referral credit may be awarded per new customer.

5. Credit restrictions. The credit is non-transferable, has no cash value, is not redeemable for cash, and may not be sold, assigned, bartered, or exchanged. It cannot be applied retroactively to any flight already booked, flown, invoiced, or paid. It may not be combined with other promotions unless Royal Air Charter agrees in writing.

6. Use of referral credit — company fleet only. The $1,000 credit may be applied only toward a future flight booked directly with Royal Air Charter and operated as a Company-Fleet Flight using an aircraft in Royal Air Charter's company-operated fleet. The credit may not be used for brokered flights, third-party operator flights, or any flight operated using an aircraft sourced from another carrier, regardless of whether Royal Air Charter arranged the flight. The credit is subject to availability, operational suitability, applicable regulations, and Royal Air Charter's written confirmation at booking. It expires 12 months after issuance; any unused balance is forfeited. Unless expressly approved in writing, the credit may not be applied to taxes, government fees, third-party charges, or other pass-through costs.

7. No improper inducement; compliance. Referrals must be voluntary and lawful. Participants may not make promises on behalf of Royal Air Charter, misrepresent services or pricing, or make referrals in violation of an employer policy, procurement rule, contract, law, or regulation. No credit will be issued where Royal Air Charter reasonably determines that doing so could violate applicable law, regulation, contractual obligation, or aviation safety or operational requirements.

8. Program administration and fraud. Royal Air Charter may verify any referral, reject ineligible or fraudulent submissions, correct administrative errors, and withhold or revoke a credit obtained through fraud, misrepresentation, or violation of these terms. Royal Air Charter's written records and reasonable good-faith determination will govern program administration, subject to applicable law.

9. Modification or termination. Royal Air Charter may modify, suspend, or terminate the program prospectively at any time. Referrals submitted before a change will be administered under the terms applicable when the referral was received, unless continuation is prohibited by law or impracticable for operational reasons.

10. Flight availability and operating authority. All flights remain subject to aircraft and crew availability, weather, safety, operational considerations, applicable regulations, and Royal Air Charter's standard booking and carriage terms. This program does not guarantee availability, pricing, acceptance of a requested trip, or that a particular aircraft will be available. Only Company-Fleet Flights qualify for earning or redeeming the referral credit; flights arranged through brokerage services or operated by another FAA-certificated air carrier do not qualify.

11. General terms. Participation constitutes acceptance of these terms. The program is administered by Royal Air Charter. These terms are governed by Michigan law, without regard to conflict-of-law principles. If any provision is held unenforceable, the remaining provisions remain in effect.